



Hello!

Hello and welcome to the first issue of our quarterly newsletter! This newsletter and the feedback channel it opens up is part of our ongoing effort to spend even more time talking to our customers, partners and friends. We've had an exciting year of growth, new opportunities and fresh challenges and we're happy to have shared it with our extended Extentia family.

We've grown our markets geographically and technically, moved in innovative directions and worked on interesting new research and ideas that we hope to soon share with you. Our team members have participated in a number of sporting activities (with varying degrees of success!), have contributed to social and charitable causes, and are constantly working on the tools and technologies that allow us to continuously deliver compelling solutions.

I hope to use this newsletter to keep you posted on what's happening at Extentia, in India and in the world of technology innovation. And, I would love to hear from you - tell us what you think, what you care about, and what additional value we can help deliver.

Umeed Kothavala, Director

Market Insider

India's outsourcing industry continues to boom – July 25, 2005

India's Information Technology outsourcing industry is strong and matchless, this [recent article](#) from NASSCOM explains. Factually, the software and services exports business recorded revenue up by 30.5% over the previous 2004 - dominant revenue coming from the U.S. and U.K. More so, these stable industry revenues are projected to grow by about 32% to more than \$16.3 billion.

Overcoming constraint factors such as international challenges "the Indian software and services industry has been able to maintain its growth momentum and consolidate its partnership with overseas customers, adding to their competitiveness" said Jerry Rao, chairman of NASSCOM.

Newsletter Spotlight: Global Internships

Extentia actively participates in the Global Internship Program with [AIESEC](#), the world's largest student-run organization enabling recent graduates and students to live and work abroad. Through AIESEC, Extentia provides a platform for youth to gain international exposure and for our own team to experience the unique global perspective that the interns bring with them.



Our interns - Christine from Montreal, Canada and Jana from Freiburg, Germany - are soon completing their tenure with us. We will miss them for the enthusiasm and energy they have brought to our teams and activities.

“ My internship here has been truly exceptional and rewarding. I am particularly amazed with Extentia's management approach cultivating a relaxed and flexible yet highly productive environment. Besides having gained valuable professional experience, I also formed friendships that will last a lifetime. ”

- **Christine Chami**

Corporate Activities



As part of our ongoing training initiatives, a group of team leaders attended a three day training session called "LAMP - Leadership and Management Program" conducted by a professional corporate trainer, to help enhance overall team performance. The sessions covered efficient management and leadership, taking ownership and responsibility, focusing on results, time management, stress management, and forging synergistic teams to achieve high performance.

The training was organized in co-operation with [TietoEnator \(India\)](#)